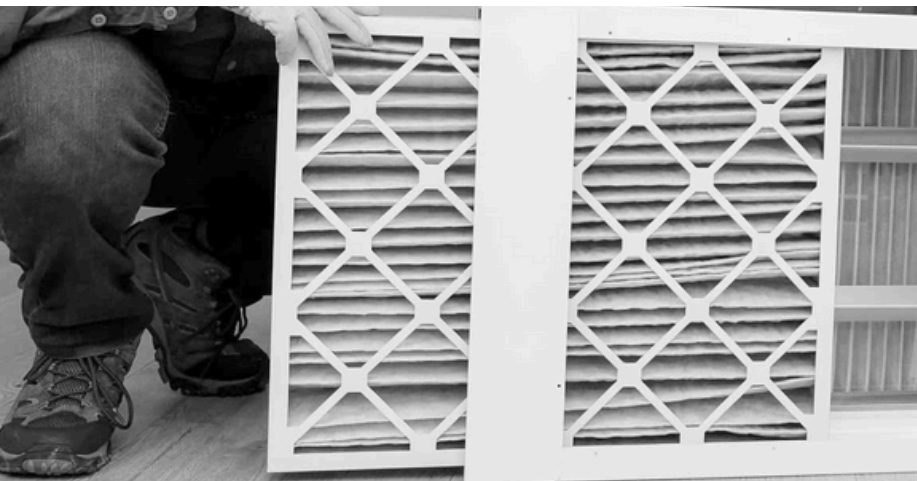


FIELD CONTROLS TRAINING



CLASS OVERVIEW

Upon completion of this class, participants will have a better understanding and greater level of confidence in:

- High Efficiency Filtration
 - Benefits of High Efficiency Filters
 - High efficiency filters vs 1"
 - Overcoming objections on high efficiency filters
 - Flex Filter Overview
- Benefits of Dehumidification
 - What is Dehumidification
 - How to detect humidity problems
 - How to sell Professional dehumidifiers
 - Professional dehumidifiers vs portables
 - Overcoming pricing objections
 - Cost and savings
 - Field Controls Dehumidifier overview

Available at the following locations:

Marion	May 27
Akron	May 28
Sandusky	May 29

All classes are 8 - 9am

Instructor: Anthony Coreno

For more details and to register,
visit wolffbros.com/classes

Please send an email to
training@wolffbros.com with questions